



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

New

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 T6364013340-1

**NOT TO EXCEED AMOUNT:**

Begin Date: 09/01/2015

Procurement Folder: 577706

Expiration Date: 08/31/2018

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 04/17/18

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

**CONTRACT DESCRIPTION**

TELEPHONY PRODUCTS & SERVICES - AVAYA

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000004811: DIGITEL CORP  
2600 SCHOOL DRIVE  
ATLANTA GA 30360

**Contact:**

Jason McDaniel  
2059814450  
Jmcdaniel@Digitel.Net

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0		\$0.000000	\$0.00			\$0.00	\$0.00

83900 - TELEPHONE EQUIPMENT, ACCESSORIES AND SUPPLIES  
 TELEPHONY: AVAYA PRODUCTS CATALOG PERCENT OFF  
 TELEPHONY: AVAYA PRODUCTS CATALOG PERCENT OFF 1. 1P - HARDWARE 1: 48% (EX. UNIFIED COMMUNICATIONS)2. 2P - SOFTWARE 1, US SW1: 48% (EX. UNIFIED COMMUNICATIONS) 3. 3P - PERIPHERALS: 48% (EX. HANDSETS) 4. 4P - HARDWARE 2: 38% (EX. CONTACT CENTER, NORTEL PRODUCTS) 5. 5P - SOFTWARE 2, UA SW2: 38% (EX. CONTACT CENTER, NORTEL PRODUCTS) 6. 6P - DATA" 34% (TELECOM) 7. 7P - OEM, OEM UA: 22% (PRODUCTS AVAYA SELLS TO SUPPORT AVAYA SYSTEMS) 8. 8P - VIDEO: 36% 9. 9P - IP OFFICE: 44% 10. 1Z - NON-DISCONTINUED SERVICES: 0% 11. 1S - MAINTENANCE SERVICES: 24% (NON WFO, WFO-CALL RECODRING SVS) 12. 2S - SERVICES 0%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0		\$0.000000	\$0.00			\$0.00	\$0.00

83900 - TELEPHONE EQUIPMENT, ACCESSORIES AND SUPPLIES  
 TELEPHONY: TECHNICAL SERVICES CATALOG PERCENT OFF  
 TELEPHONY: TECHNICAL SERVICES CATALOG PERCENT OFF  
 25% DISCOUNT

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Final

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

T6364013340-1	<b>Document Phase</b> Final	<b>Document Description</b> TELEPHONY PRODUCTS & SERVICES - AVAYA	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
Division of Accounting and Administration  
PO Box 300658  
Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

New

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 T6364013341-1

**NOT TO EXCEED AMOUNT:**

Begin Date: 09/01/2015

Procurement Folder: 577707

Expiration Date: 08/31/2018

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 04/17/18

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

**CONTRACT DESCRIPTION**

TELEPHONY PRODUCTS & SERVICES - AVAYA

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000004814: PROSYS INFORMATION SYSTEMS  
P O Box 4773  
Montgomery AL 36103

**Contact:**

Tricia Wilson  
887-859-8326  
tricia.wilson@prosys.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0		\$0.000000	\$0.00			\$0.00	\$0.00

83900 - TELEPHONE EQUIPMENT, ACCESSORIES AND SUPPLIES  
 TELEPHONY: AVAYA PRODUCTS CATALOG PERCENT OFF  
 TELEPHONY: AVAYA PRODUCTS CATALOG PERCENT OFF 1. 1P - HARDWARE 1: 53% (EX. UNIFIED COMMUNICATIONS) 2. 2P - SOFTWARE 1, US SW1: 53% (EX. UNIFIED COMMUNICATIONS) 3. 3P - PERIPHERALS: 43% (EX. HANDSETS) 4. 4P - HARDWARE 2: 43% (EX. CONTACT CENTER, NORTEL PRODUCTS) 5. 5P - SOFTWARE 2, UA SW2: 43% (EX. CONTACT CENTER, NORTEL PRODUCTS) 6. 6P - DATA: 43% (TELECOM) 7. 7P - OEM, OEM UA: 28% (PRODUCTS AVAYA SELLS TO SUPPORT AVAYA SYSTEMS) 8. 8P - VIDEO: 48% 9. 9P - IP OFFICE: 53% 10. 1Z - NON-DISCONTINUED SERVICES: 0% 11. 1S - MAINTENANCE SERVICES: 12% (NON WFO, WFO-CALL RECODRING SVS) 12. 2S - SERVICES 12%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0		\$0.000000	\$0.00			\$0.00	\$0.00

83900 - TELEPHONE EQUIPMENT, ACCESSORIES AND SUPPLIES  
 TELEPHONY: TECHNICAL SERVICES CATALOG PERCENT OFF  
 TELEPHONY: TECHNICAL SERVICES CATALOG PERCENT OFF 10% DISCOUNT

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Final

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

T6364013341-1	<b>Document Phase</b> Final	<b>Document Description</b> TELEPHONY PRODUCTS & SERVICES - AVAYA	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

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Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

New

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 T6364013359-1

**NOT TO EXCEED AMOUNT:**

Begin Date: 09/01/2015

Procurement Folder: 577712

Expiration Date: 08/31/2018

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 04/17/18

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

**CONTRACT DESCRIPTION**

TELEPHONY PRODUCTS & SERVICES - AVAYA

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000040558: Carousel Industries  
389 Strathaven Drive  
Pelham AL 35124

**Contact:**

James Lambert  
800-401-0760 EXT: 5324  
Jlambert@Carouselindustries.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0		\$0.000000	\$0.00			\$0.00	\$0.00

83900 - TELEPHONE EQUIPMENT, ACCESSORIES AND SUPPLIES  
 TELEPHONY: AVAYA PRODUCTS CATALOG PERCENT OFF  
 TELEPHONY: AVAYA PRODUCTS CATALOG PERCENT OFF 1. 1P - HARDWARE 1: 52% (EX. UNIFIED COMMUNICATIONS) 2. 2P - SOFTWARE 1, US SW1: 52% (EX. UNIFIED COMMUNICATIONS) 3. 3P - PERIPHERALS: 52% (EX. HANDSETS) 4. 4P - HARDWARE 2: 40% (EX. CONTACT CENTER, NORTEL PRODUCTS) 5. 5P - SOFTWARE 2, UA SW2: 39% (EX. CONTACT CENTER, NORTEL PRODUCTS) 6. 6P - DATA" 41% (TELECOM) 7. 7P - OEM, OEM UA: 21% (PRODUCTS AVAYA SELLS TO SUPPORT AVAYA SYSTEMS) 8. 8P - VIDEO: 45% 9. 9P - IP OFFICE: 52% 10. 1Z - NON-DISCONTINUED SERVICES: 0% 11. 1S - MAINTENANCE SERVICES: 10% (NON WFO, WFO-CALL RECODRING SVS) 12. 2S - SERVICES 8%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0		\$0.000000	\$0.00			\$0.00	\$0.00

83900 - TELEPHONE EQUIPMENT, ACCESSORIES AND SUPPLIES  
 TELEPHONY: TECHNICAL SERVICES CATALOG PERCENT OFF  
 TELEPHONY: TECHNICAL SERVICES CATALOG PERCENT OFF 25% DISCOUNT

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Final

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver



T6364013359-1	<b>Document Phase</b> Final	<b>Document Description</b> TELEPHONY PRODUCTS & SERVICES - AVAYA	<b>Page 3</b> of 3
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Montgomery, Alabama 36130-0658