



**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 1600000029

**NOT TO EXCEED AMOUNT:**

Begin Date: 04/01/2016

Procurement Folder: 71910

Expiration Date: 03/31/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 02/21/18

Version Number: 5

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products & Services: Hewlett Packard

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed.

**VENDOR INFORMATION**

**Name /Address:**

VC000004136: SHI INTERNATIONAL CORP  
290 DAVIDSON AVE  
SOMERSET NJ 08873

**Contact:**

Southeast Team  
800-715-3197  
southeastteam@shi.com

**COMMODITY / SERVICE INFORMATION**

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 1    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Equipment /Hardware: 30%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 2    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

83833000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Hardware Maintenance & Support: 10%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 3    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9204500 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software/Subscription: 10%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 4    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

92045000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software Maintenance: 10%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 5    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9209100 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Training/Education Services: 20%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 6    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9561000 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Miscellaneous Catalog (e.g., cables, converters, power supplies): 15%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

| APPROVALS |               |              |          |
|-----------|---------------|--------------|----------|
| Date      | Status Before | Status After | Approver |
|           |               |              |          |

|            |                                |  |                       |
|------------|--------------------------------|--|-----------------------|
| 1600000029 | <b>Document Phase</b><br>Final | <b>Document Description</b><br>MA- Networking Products & Services: Hewlett Packard | <b>Page 3</b><br>of 3 |
|------------|--------------------------------|--|-----------------------|

**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for HP, Inc. Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

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**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 1600000030

**NOT TO EXCEED AMOUNT:**

Begin Date: 04/01/2016

Procurement Folder: 71910

Expiration Date: 03/31/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 02/21/18

Version Number: 4

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
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**ISSUER:**

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**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products & Services: Hewlett Packard

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000004220: CDW GOVERNMENT INC  
75 REMITTANCE DR  
SUITE 1515  
CHICAGO IL 60675-1515

**Contact:**

Brittany Logan  
877-742-3146  
britlog@cdwg.com

**COMMODITY / SERVICE INFORMATION**

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 1    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Equipment /Hardware: 39%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 2    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

83833000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Hardware Maintenance & Support: 18%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 3    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9204500 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software/Subscription: 6%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 4    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

92045000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software Maintenance: 18%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 5    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9209100 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Training/Education Services: 18%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 6    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9561000 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Miscellaneous Catalog (e.g., cables, converters, power supplies): 39%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

| APPROVALS |               |              |          |
|-----------|---------------|--------------|----------|
| Date      | Status Before | Status After | Approver |
|           |               |              |          |

|             |                                |  |                       |
|-------------|--------------------------------|--|-----------------------|
| 16000000030 | <b>Document Phase</b><br>Final | <b>Document Description</b><br>MA- Networking Products & Services: Hewlett Packard | <b>Page 3</b><br>of 3 |
|-------------|--------------------------------|--|-----------------------|

**Purpose:**

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**Quote Requirement:**

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**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**Modification**

| CONTRACT INFORMATION                              |                                    |
|---|------------------------------------|
| <b>MASTER AGREEMENT NUMBER:</b> MA 999 1600000031 | <b>NOT TO EXCEED AMOUNT:</b>       |
| Begin Date: 04/01/2016                            | Procurement Folder: 71910          |
| Expiration Date: 03/31/2019                       | Procurement Type: Master Agreement |
| Solicitation Number:                              | Replaces Award Document:           |
| Award Date:                                       | Replaced by Award Document:        |
| Modification Date: 02/21/18                       | Version Number: 4                  |

| CONTACT INFORMATION  |   |  |
|--|---|--|
| <b>REQUESTOR:</b><br>Jennifer Loretz<br>334-242-7370<br>jennifer.loretz@purchasing.alabama.gov | <b>ISSUER:</b><br>Jennifer Loretz<br>334-242-7370<br>jennifer.loretz@purchasing.alabama.gov | <b>BUYER:</b><br>Jennifer Loretz<br>334-242-7370<br>jennifer.loretz@purchasing.alabama.gov |

| CONTRACT DESCRIPTION                                |
|---|
| MA- Networking Products & Services: Hewlett Packard |

**Ship To:**

**Bill To:**

| REASON FOR MODIFICATION |
|-------------------------|
| Contract Renewed        |

| VENDOR INFORMATION   |   |
|--|---|
| <b>Name /Address:</b><br><br>VC000004985: TSA, INC.<br><br>Suite 100<br>3821 Lorna Road<br>Hoover AL 35244 | <b>Contact:</b><br><br>Shannon Vinzant<br>2054214934<br>Shv@Tsa.Com |

**COMMODITY / SERVICE INFORMATION**

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 1    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Equipment /Hardware: 36%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 2    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

83833000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Hardware Maintenance & Support: 19%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 3    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9204500 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software/Subscription: 40%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 4    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

92045000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software Maintenance: 10%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 5    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9209100 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Training/Education Services: 10%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 6    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9561000 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Miscellaneous Catalog (e.g., cables, converters, power supplies): 5%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 7    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9625800 - [DO NOT USE. Use 5-digit code instead.]  
 Technical Services  
 Networking: Technical Services Catalog, Percent Discount: 10%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

| APPROVALS |               |              |          |
|-----------|---------------|--------------|----------|
| Date      | Status Before | Status After | Approver |
|           |               |              |          |



|             |                                |  |                       |
|-------------|--------------------------------|--|-----------------------|
| 16000000031 | <b>Document Phase</b><br>Final | <b>Document Description</b><br>MA- Networking Products & Services: Hewlett Packard | <b>Page 3</b><br>of 3 |
|-------------|--------------------------------|--|-----------------------|

**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

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**Quote Requirement:**

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State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 1600000033

**NOT TO EXCEED AMOUNT:**

Begin Date: 04/01/2016

Procurement Folder: 71910

Expiration Date: 03/31/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 02/21/18

Version Number: 4

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products & Services: Hewlett Packard

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000115334: Softchoice Corporation  
314 West Superior Street  
Suite 400  
Chicago IL 60654

**Contact:**

James Kman  
8773337638  
Sledus@Softchoice.Com

**COMMODITY / SERVICE INFORMATION**

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 1    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Equipment /Hardware: 27%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 2    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

83833000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Hardware Maintenance & Support: 16%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 3    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9204500 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software/Subscription: 27%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 4    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

92045000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software Maintenance: 16%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 5    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9209100 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Training/Education Services: 16%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 6    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

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 Hewlett-Packard Networking Products Catalog  
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Approved:



**Purchasing Director**

| APPROVALS |               |              |          |
|-----------|---------------|--------------|----------|
| Date      | Status Before | Status After | Approver |
|           |               |              |          |

|             |                                |  |                       |
|-------------|--------------------------------|--|-----------------------|
| 16000000033 | <b>Document Phase</b><br>Final | <b>Document Description</b><br>MA- Networking Products & Services: Hewlett Packard | <b>Page 3</b><br>of 3 |
|-------------|--------------------------------|--|-----------------------|

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State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 1600000032

**NOT TO EXCEED AMOUNT:**

Begin Date: 04/01/2016

Procurement Folder: 71910

Expiration Date: 03/31/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 02/21/18

Version Number: 4

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**REQUESTOR:**

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jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

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jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products & Services: Hewlett Packard

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000057072: Office Management Systems  
5911 Greenwood Parkway  
Bessemer AL 35022

**Contact:**

Sandra Jones  
2055652229  
Sjones@Logistasolutions.Com

**COMMODITY / SERVICE INFORMATION**

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 1    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Equipment /Hardware: 41%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 2    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

83833000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Hardware Maintenance & Support: 20.5%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 3    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9204500 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software/Subscription: 41.5%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 4    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

92045000000 - DO NOT USE: Use 5-digit code.  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Software Maintenance: 20.5%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 5    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9209100 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Training/Education Services: 10%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 6    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9561000 - [DO NOT USE. Use 5-digit code instead.]  
 Hewlett-Packard Networking Products Catalog  
 Networking: HP Products Catalog, Percent Discount for Miscellaneous Catalog (e.g., cables, converters, power supplies): 10%

| Line | Quantity | UOM | Unit Price | Service Amount | Service From | Service To | Line Sub Total | Line Total |
|------|----------|-----|------------|----------------|--------------|------------|----------------|------------|
| 7    | 0        | EA  | \$0.000000 | \$0.00         |              |            | \$0.00         | \$0.00     |

9625800 - [DO NOT USE. Use 5-digit code instead.]  
 Technical Services  
 Networking: Technical Services Catalog, Percent Discount: 20%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

| APPROVALS |               |              |          |
|-----------|---------------|--------------|----------|
| Date      | Status Before | Status After | Approver |
|           |               |              |          |

|             |                                |  |                       |
|-------------|--------------------------------|--|-----------------------|
| 16000000032 | <b>Document Phase</b><br>Final | <b>Document Description</b><br>MA- Networking Products & Services: Hewlett Packard | <b>Page 3</b><br>of 3 |
|-------------|--------------------------------|--|-----------------------|

**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for HP, Inc. Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.